



Market Square  
1415 Timberlane Road  
Tallahassee, FL 32312  
(850) 893-4687

Governor's Square  
Apalachee Parkway  
Tallahassee, FL 32301  
(850) 877-4687

Hunter's Mill  
2610 Dawson Road  
Albany, GA 31707  
(229) 439-4687

**Mr. Riley Palmer**  
Riley Palmer Construction Company, Inc.  
Post Office Box 12668  
Tallahassee, Florida 32317-2668

Dear Mr. Palmer:

The new year is well underway and we are settled in our new location at Governor's Square Mall. Everything is working well. I would like to thank you for all your help and a job well done!

As you may remember, everything from the start of this project until the time you took over had gone wrong. You literally saved us in more ways than one. Out of five bids you were the low bid at a maximum of \$249,000.00, and were under budget and saved The Hour Glass \$10,975.50. Many of the costs were reduced by your "Value Engineering" during the preconstruction phase.

During the construction your company's project manager, supervisor and in-house personnel worked hard to minimize costs and delivered a quality project. I was surprised when you finished in three months. This alone minimized our relocation costs, since we were paying rent in two locations.

We have built three Hour Glass locations, and relocated at Governor's Square Mall five times. This was by far our best experience with a contractor and is why we are working with you on another project as I write this letter.

Please let me know if you need a letter of recommendation for a prospective client.

Sincerely,

**James A. Stephens, O.D.**  
C.E.O. The Hour Glass